

Purchasing Department
Madison County Board of Supervisors
146 West Center Street
Canton, Mississippi 39046

601-855-5503
hardy@madison-co.com

9 October 2018

District 1 Supervisor Sheila Jones
District 2 Supervisor Trey Baxter
District 3 Supervisor Gerald Steen
District 4 Supervisor David Bishop
District 5 Supervisor Paul Griffin

Subject: Award bid for four Physio Control Life Pak 15 monitors to Cardio Partners, Inc at the price of \$74,000

Dear Board Members:

A reverse auction was held on October 4 for four Physio Control Like Pak 15 monitors for use by Pafford Ambulance Service. Three bidders participated in the reverse auction.

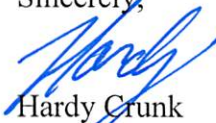
The bid tabulation generated by the reverse auction portal shows a low bid of \$86.00 by J&M Rescue. J&M notified me moments after submitting the \$86.00 bid that the bid amount was incorrect and that the correct amount should have been \$86,000 (see attached email from J&M). The county's website company, USNX, said that their records show J&M entered its first bid as "\$86.000.00," inadvertently entering a decimal point instead of a comma between the 6 and the first 0 from the left (See attached email from USNX).

I recommend that the board take the following action:

1. Reject J&M Rescue's \$86.00 bid as an obvious error based upon J&M's and USNX's emails.
2. Award the bid for four Physio Control Like Pak 15 monitors to Cardio Partners, Inc. in the amount of \$74,000, as the lowest and best bid.

The purchase of this equipment has been approved by the Mississippi State Department of Health and will be paid for by using EMSOF funds. EMSOF is funded by assessments on moving violation tickets.

Sincerely,


Hardy Crunk
Purchase Clerk

Attachments: Bid tabulation
J&M Rescue email
USNX email

Home Page Creator Hit Statistics Agenda Builder Planning and Zoning Archives Election Commission Archives Planning and Zoning Logout

BidTool Email Manager Help Bid Tool

View Pending Bids

View Open Bids

View Closed Bids

View Public Log

Current Time: 10-04-2018 11:15:34 am

Show 10 entries

Search:

ID	Name	Phone	Email	Company Name	Date Submitted	Bid Amount	View Bid
79	J&M Rescue	(870) 501-4396	JM_Rescue@yahoo.com	J&M Rescue	10-04-2018 10:02:48 am	\$86.00	
80	Chris Shannon	(337) 380-4850	chris.shannon@stryker.com	Physio-Control now part of Stryker	10-04-2018 10:19:10 am	\$111,087.80	
81	Shane Burton	(866) 349-4363 x 7217	shane.burton@cardiopartners.com	Cardio Partners, Inc	10-04-2018 10:54:59 am	\$78,000.00	View Bid
82	Jim Rescue	(870) 501-4396	JM_Rescue@yahoo.com	J&M Rescue	10-04-2018 10:59:09 am	\$76,000.00	
83	Shane Burton	(866) 349-4363 x 7277	shane.burton@cardiopartners.com	Cardio Partners, Inc	10-04-2018 10:59:54 am	\$75,900.00	
84	Jm rescue	(870) 501-4396	Jm_rescue@aol.com	J&M Rescue	10-04-2018 11:01:06 am	\$75,800.00	
85	Shane Burton	(866) 349-4363	shane.burton@cardiopartners.com	Cardio Partners, Inc	10-04-2018 11:05:55 am	\$74,000.00	

Showing 1 to 7 of 7 entries
Previous 1 Next

Lowest and best bid.
MC

Switch to Advanced View

Hardy Crunk

From: Joey Moore <jm_rescue@yahoo.com>
Sent: Thursday, October 4, 2018 10:09 AM
To: Hardy Crunk
Subject: Fwd: Bid #79 sent to Madison County

Thanks,

Sent from iPhone. Please disregard all typographical errors.

Begin forwarded message:

From: Joey Moore <jm_rescue@yahoo.com>
Date: October 4, 2018 at 10:07:53 AM CDT
To: info@madison-co.com
Subject: Re: Bid #79 sent to Madison County

That bid amount is not correct.. I bid \$86,000.00. ??

Thanks,

Joey

Sent from iPhone. Please disregard all typographical errors.

On Oct 4, 2018, at 10:02 AM, info@madison-co.com wrote:

Thank you for your submission to Madison County.

Bid Number: 2018-0046

Bid Deadline: 10-04-2018 11:00:00 am

Description: Four Physio Control Lifepak-15s

Bid Submitted: 10-04-2018 10:02 am

Bid Amount: \$86.00

Hardy Crunk

From: Keith Liberto <keith@usnx.com>
Sent: Monday, October 8, 2018 11:06 AM
To: Hardy Crunk
Subject: Re: FW: Madison County Reverse Auction Problems

Hardy,

Here's what happened.

J&M Rescue submitted a bid in the format of "86.000.00". That first period (where we'd expect a comma) caused an error in the lowest bid function, along with the time extension change plus the \$1.00 amount.

I'd recommend adding a note/example next to the Bid Amount field that explains the formatting we need. Such as:

"Format your bid amount as follows 12,345.56"

or some other wording.

- Keith

On 10/5/2018 11:29 AM, Hardy Crunk wrote:

Keith,

We had a reverse auction yesterday. One of the qualified bidders had a problem and could not submit his bid. See below email from him. He called me during the auction. I resent him the link and he still could not submit a bid. I clicked on the link in my sent email and had no problem getting to the screen to submit a bid. Any thoughts??

Couple of other things:

1. During the auction, the "Lowest Bid" continually showed \$1 instead of the correct lowest bid. See attached printout from during auction. I refreshed but it remained \$1.
2. The time remaining extended twice for bids that were not the lowest bid. The lowest bid was submitted early in the auction (\$86); it was a keystroke error but was never the less the lowest bid in the system.

Thanks,
Hardy

From: Garrett Burgess <garrett@integrisequipment.com>
Sent: Friday, October 5, 2018 10:47 AM
To: Hardy Crunk <hardy@madison-co.com>
Subject: Re: Madison County Reverse Auction Problems

Hardy,